



इंडियन रेलवे फाईनेन्स कॉरपोरेशन लिमिटेड

(भारत सरकार का उपक्रम) (सी आई एन : L65910DL1986GOI026363)

पंजीकृत कार्यालय : रूम नं. 1316 & 1349, तीसरी मंजिल, दि अशोक, डिप्लोमैटिक एन्क्लेव 50-बी, चाणक्यपुरी, नई दिल्ली-110021
दूरभाष : 011-24100385

INDIAN RAILWAY FINANCE CORPORATION LTD.

(A Government of India Enterprise) (CIN : L65910DL1986GOI026363)

Regd. Office : Room Nos. 1316 – 1349, 3rd Floor, The Ashok, Diplomatic Enclave:- 50-B, Chanakyapuri, New Delhi-110021
Phone : 011-24100385, E-mail : info@irfc.nic.in, Website : www.irfc.nic.in

No: IRFC/SE/2022-23/24

16th August 2022

National Stock Exchange of India Limited Listing department, Exchange Plaza, Bandra- Kurla Complex, Bandra (E) Mumbai- 400 051 Scrip Symbol: IRFC	BSE Limited Listing Dept / Dept of Corporate Services, PJ Towers, Dalal Street, Mumbai -400 001 Scrip Code: 543257
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Sub: Intimation of Investor Presentation

Sir/ Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find attached the copy of 'Investor Presentation' on the Un- Audited Financial Results for Q1/FY23.

This is submitted for your information and record.

Thanking You,
For **Indian Railway Finance Corporation Limited**


(Vijay Babul Shirode)
Company Secretary & Compliance Officer



Enclosure: As above





FUTURE ON TRACK



Indian Railway Finance Corporation Limited

For quarter ended: 30th June 2022

16th August 2022

Key Strengths

1

Strategic role in growth of Indian Railways

AUM CAGR (FY19-Q1-23)

27 %

- Dedicated market borrowing arm for the Indian Railways (IR)
- AUM has grown at 15.13% quarter on quarter basis and stands at INR 4,32,474 crore

2

Low risk, Cost -Plus business model

GNPA (Jun-22)

NIL

- Strategic relationship with the MoR enables us to maintain a low risk profile
- Cost-Plus Standard Lease Agreements with MoR
- Consistent spreads on Rolling Stock and Project Assets over last four years

3

Competitive Cost of Borrowings

Long term Ratings

AAA

- Highest credit rating for an Indian issuer from ICRA, CRISIL & CARE
- Diversified funding sources of various maturities & currencies
- Competitive cost of Borrowing to keep finance cost under check

4

Strong Asset-Liability Management

Cumulative Gap over 5 yrs

NIL

- IRFC borrows on a long-term basis to align with the long-term tenure of the assets financed
- MoR is required to provide for any shortfall in funding under the Standard Lease Agreement.

5

Consistent financial performance

Net Worth (Jun-22)

INR 42,657.14 Cr

- Profit growth of 10.63% on Q-o-Q basis for Jun 2022
- Revenue from operations grew by 22.83% on Q-o-Q basis for Jun - 22
- Low overheads, administrative costs and high operational efficiency
- Healthy return ratios – RoA at 1.59% and RoE at 14.40% for Jun-22 (annualized)

6

Enjoys Regulatory Exemptions

Tax Liability

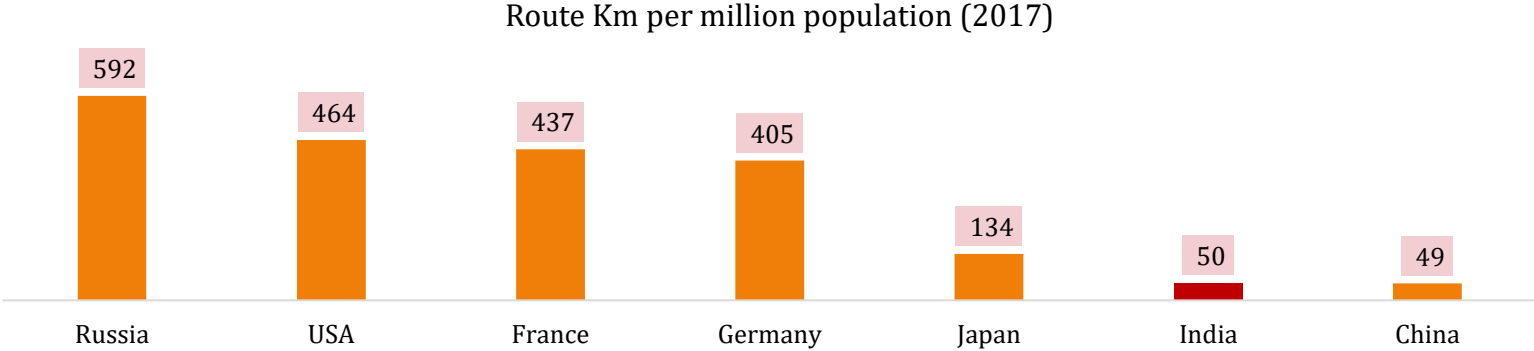
NIL

- Exempted from the RBI's asset classification norms, provisioning norms, exposure norms to the extent of direct exposure on MoR and is not required to pay 'minimum alternate tax' with effect from Fiscal 2020

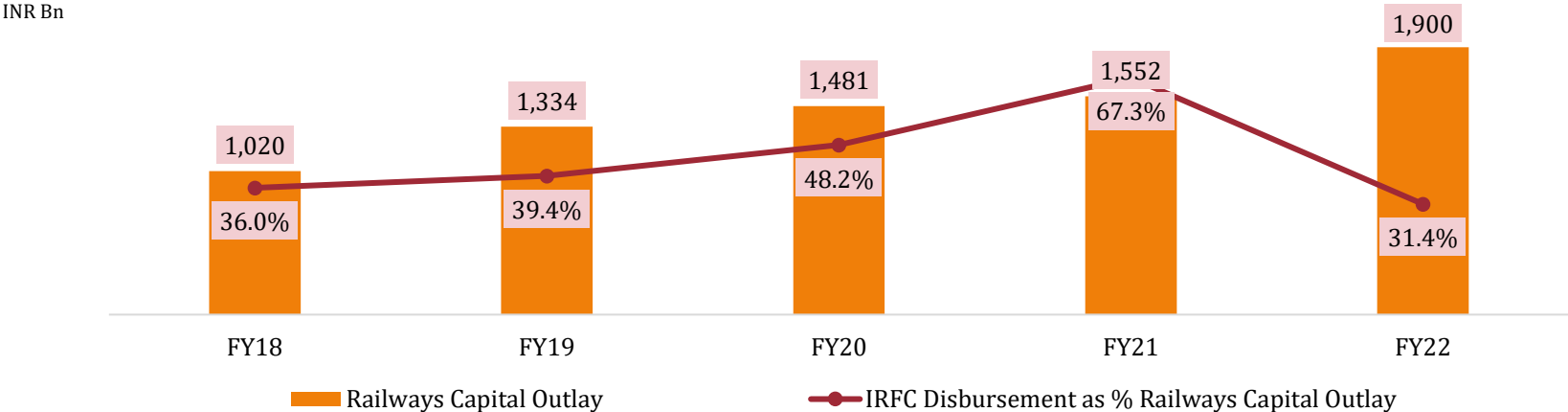


Strategic role in financing growth of Indian Railways

Indian Railways is fairly underpenetrated compared to the Global peers



IRFC funding to MoR

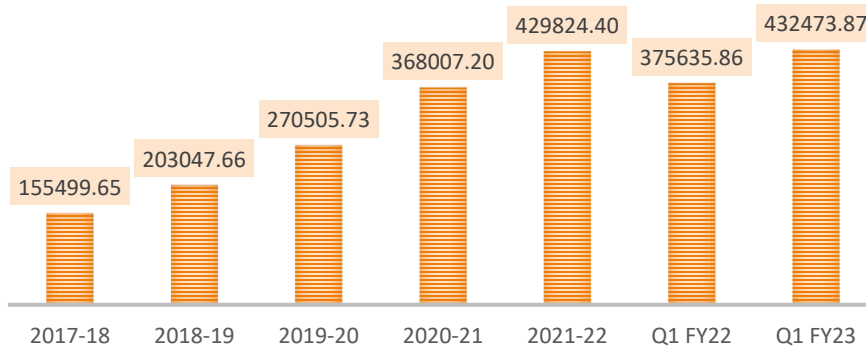


Source: National Infrastructure Pipeline , Report of the Task force , Department of Economic affairs , Ministry of Finance , GoI – Volume I



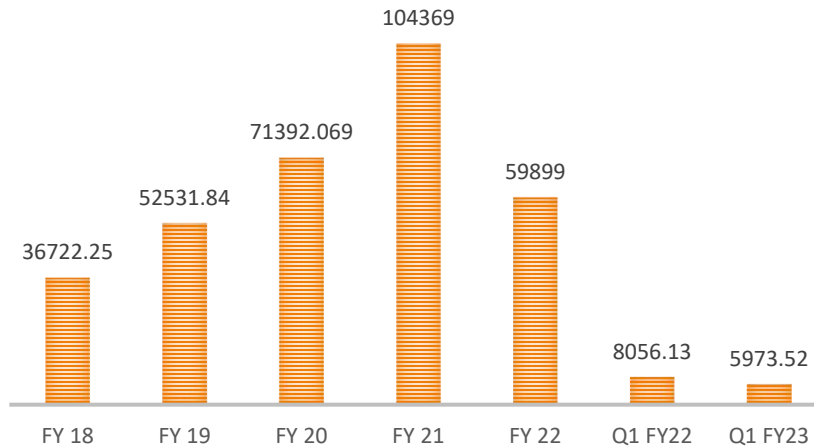
Strategic role in financing growth of Indian Railways

Assets Under Management*



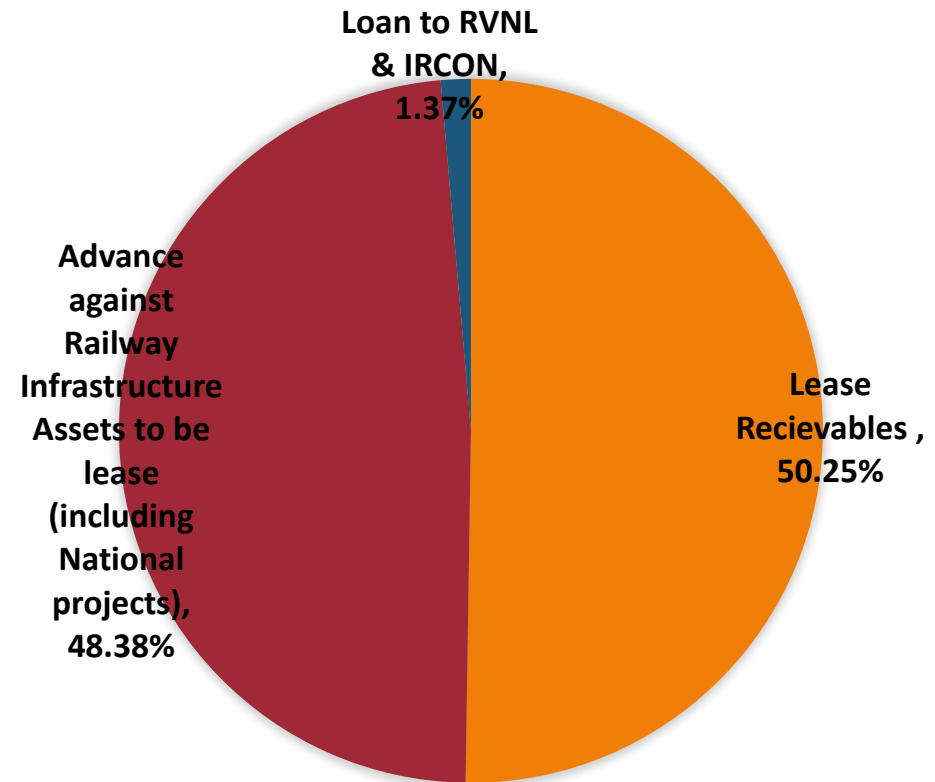
* Figures have been regrouped

Disbursements



AUM Break-Up (Jun-22)

Minimal credit risk : 98.62% of AUM is exposure to MoR

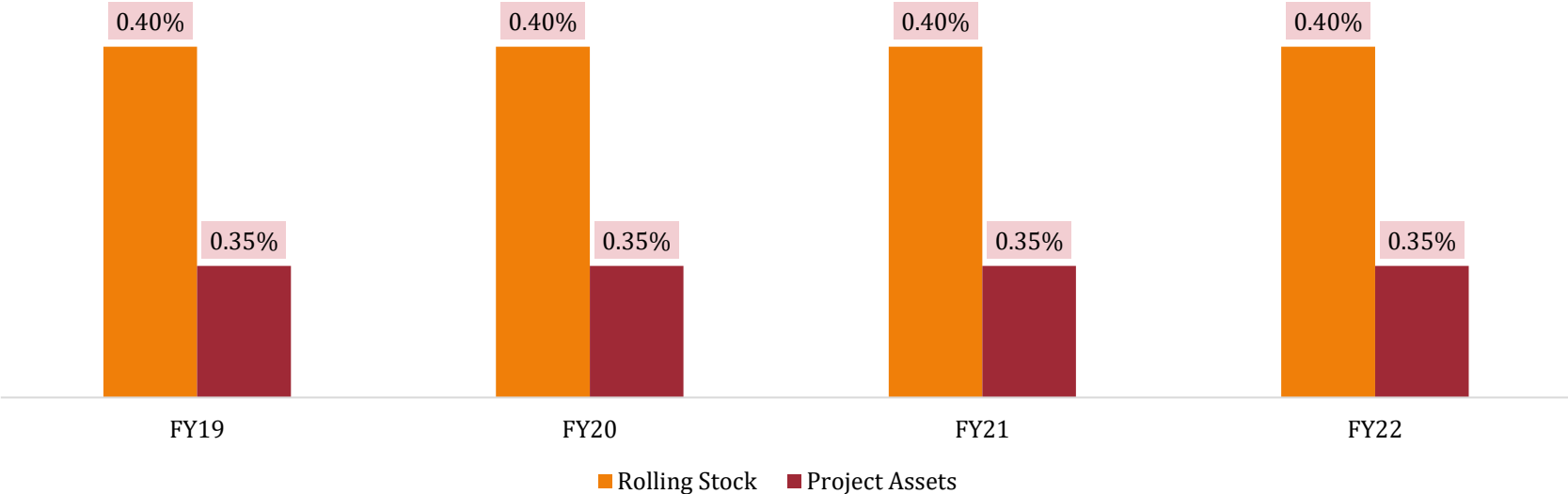


All figures are in INR Crore, unless specified otherwise



Low risk, cost-plus business model

Spreads Charged by IRFC



IRFC raises funds at lowest possible cost amongst the Term Lending Institutions in India.
This directly benefits the IR in terms of saving in finance cost

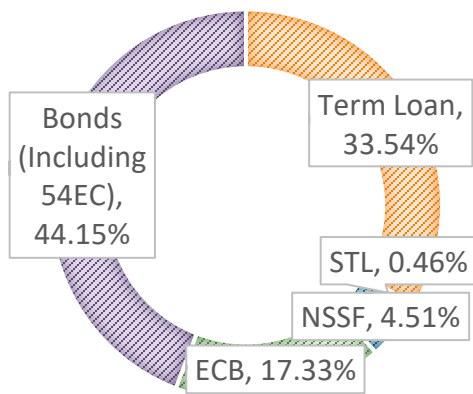
IRFC charges a minimal margin (spread) over its already low-cost of borrowing, to MoR, but still exhibits consistent financial performance, owing to its robust business model



Competitive cost of borrowings based on strong credit ratings in India and diversified sources of funding

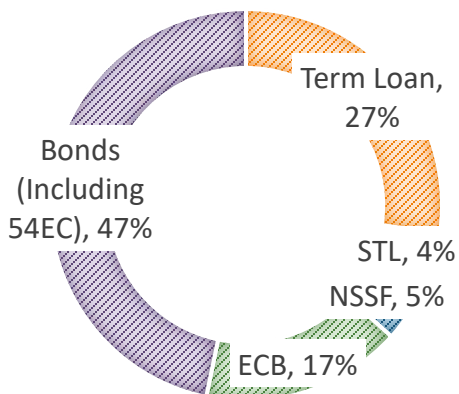
Borrowing Mix as on 30th June 2022

Term Loan STL NSSF ECB Bonds (Including 54EC)



Borrowing Mix as on 30th June 2021

Term Loan STL NSSF ECB Bonds (Including 54EC)



Particulars (30 th June 2022)	Rating	Outlook
Domestic:		
Long term rating		
CRISIL	CRISIL AAA	Stable
ICRA	ICRA AAA	Stable
CARE	CARE AAA	Stable
Short term rating		
CRISIL	CRISIL A1+	-
ICRA	ICRA A1+	-
CARE	CARE A1+	-
International **		
Moody's	Baa3	Stable
Standard and Poor's	BBB-	Stable
Fitch	BBB-	Stable
Japanese Credit Rating Agency	BBB+	Stable

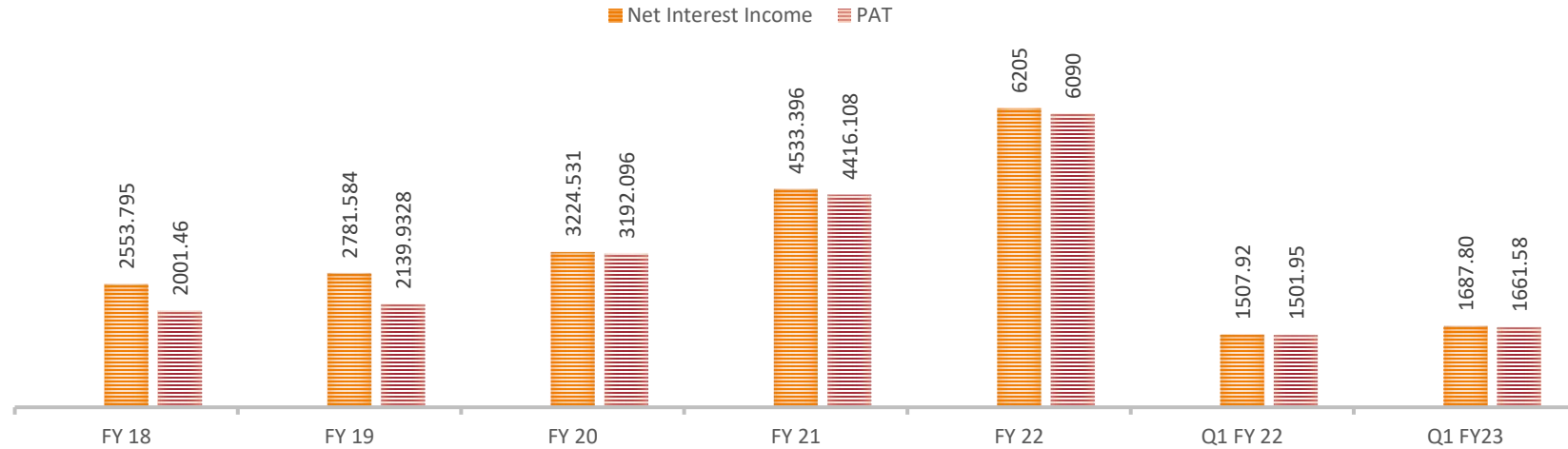
Diversified sources of funding, credit ratings and strategic relationship with the MoR, have enabled IRFC to keep costs of borrowing competitive

■ **On par with India's sovereign ratings;

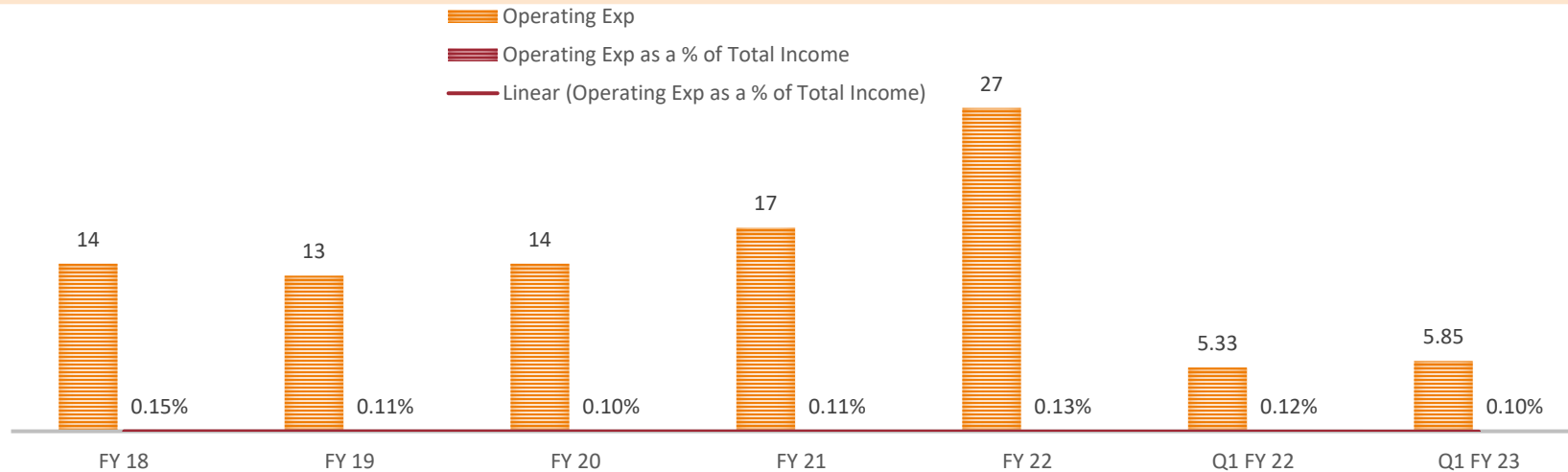


Consistent Financial Performance

Net Interest Income & PAT



Negligible Operating Expenses

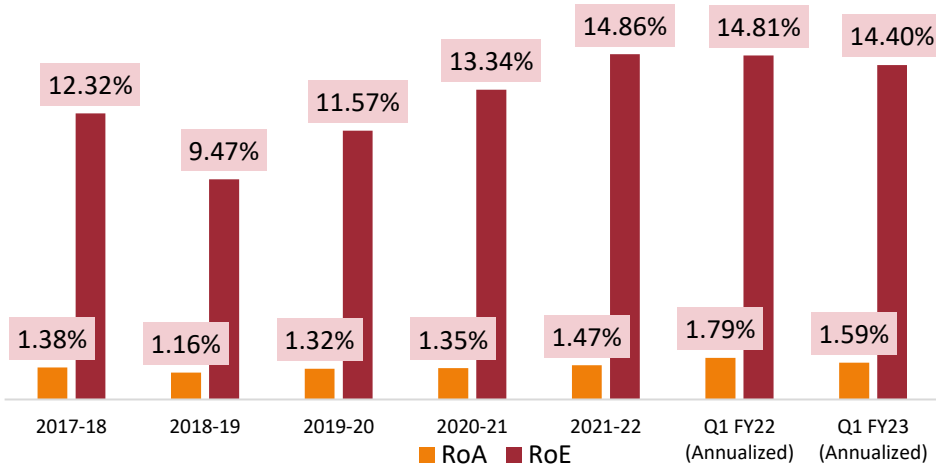


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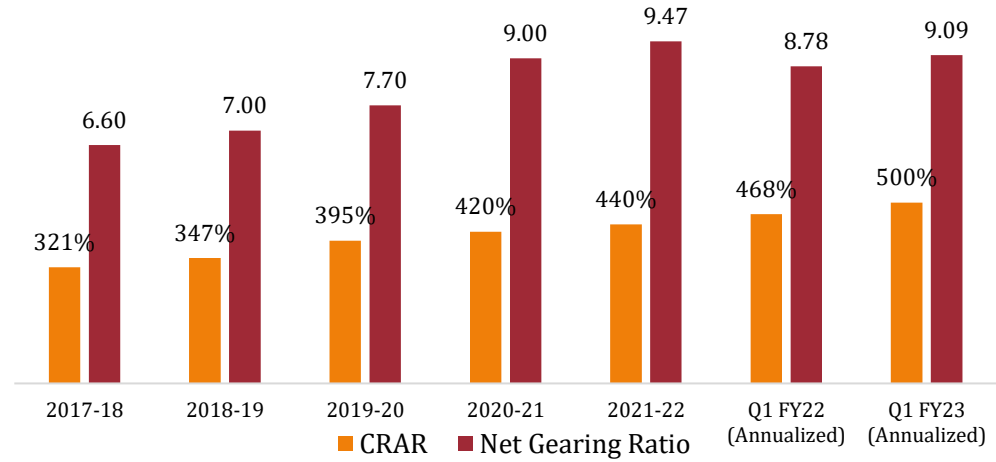


Consistent Financial Performance

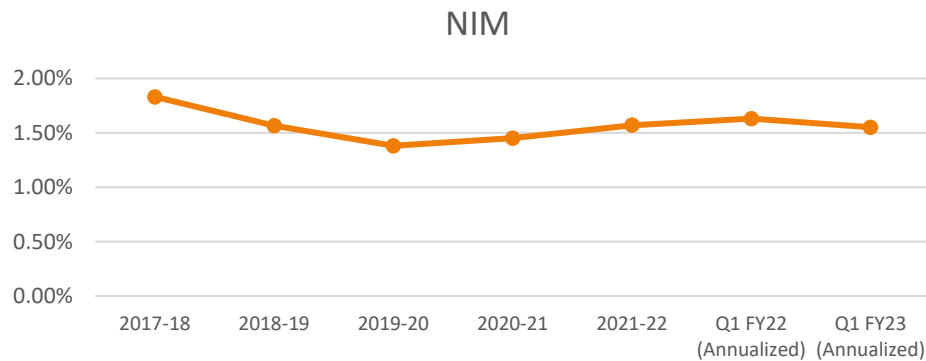
Return Ratios



CRAR and Net Gearing Ratio



Net Interest Margin



■ (*) All figures are in INR Crore, unless specified otherwise



Key Ratios- FY 2021-22

Particulars	Q1 FY 2022-23
Net Interest Margin (Annualized)	1.55%
Return on Equity (Annualized)	14.40%
Net Gearing Ratio	9.09 x
CRAR	500.48%
EPS (Annualized)	5.09



Snapshot of Key Financials

Particulars	Quarter ended			Year-Ended
	30th June 2021	30th June 2022	Growth in %	31 st March 2022
Revenue from Operations	4581.61	5627.47	22.83%	20,298.27
Finance Cost	3073.49	3939.64	28.18%	14,074.78
Net Interest Income	1507.92	1687.80	11.92%	6223.49
Profit Before Tax	1501.95	1661.58	10.63%	6090.15
Profit After Tax	1501.95	1661.58	10.63%	6089.84
Total Comprehensive Income	1503.11	1660.81	10.49%	6089.33

All figures are in INR Crore





Thank You



Disclaimer

- * The presentation is prepared based on un-audited financial statements of IRFC the quarter ended 30th June 2022.
- * There is a possibility of Ind As financial results and the additional disclosures to be updated, modified or amended because of adjustments which may be required to be made on account of introduction of new Standards or its interpretation, receipt of guidelines or circulars from regulatory bodies and/or Reserve Bank of India
- * This presentation may contain statements which reflects managements current views and estimates and may not be constructed as forward looking statements. The future involves uncertainties and risk that could cause actual results to differ materiality from the current views being expressed. Potential uncertainties and risk include factors such as general economic conditions, currency fluctuations, competitive product and pricing pressures, industrial relations and regulatory developments.
- * we do not update forward looking statements retrospectively. Such statements are valid on the date of publication and can be super ceded.
- * figures are regrouped / reclassified to make them comparable.
- * Analytical data are best estimates to facilitates understanding of business and not meant to reconcile reported figures.
- * Answers will be given only to non price sensitive questions.
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Financials- P & L Statement

(INR Crore)	Quarter Ended 30 th June 2022	Quarter Ended 30 th June 2021	Year- Ended March 2022
Revenue from operations			
Interest income	1698.60	1660.14	7,294.67
Dividend income	0	0.14	0.99
Lease income	3928.84	2921.28	13,003.59
Total revenue from operations	5627.44	4581.56	20,299.25
Other income	0.03	0.04	2.33
Total income	5627.47	4581.60	20,301.58
Finance costs	3939.64	3073.49	14074.78
Impairment on financial instruments	(4.66)	(2.26)	0.46
Employee benefit expense	2.62	1.80	10.75
Depreciation, amortization and impairment	3.50	3.10	14.02
Other expenses	24.78	3.52	111.43
Total expenses	3965.88	3079.65	14,211.44
Profit before exceptional items and tax	1661.59	1501.95	6,090.15
Exceptional items	-	-	-
Profit before tax	1661.59	1501.95	6,090.15
Tax expense	-	-	-
Adjustment for earlier year	-	-	0.32
Total Tax Expenses	-	-	0.32
Profit for the period from continuing operations	1661.59	1501.95	6,089.83
Profit from discontinued operations			
Total comprehensive Income	(0.78)	1.16	(0.50)
Profit from discontinued operations (after tax)			
Profit for the period	1660.81	1503.11	6,089.33



Financials – Balance sheet (1/2)

(INR Crore)	Particulars	Quarter Ended 30 th June, 2022	Quarter Ended 30 th June, 2021	As at 31 st March 2022
ASSETS				
Financial assets				
	Cash and cash equivalents	538.79	109.40	146.49
	Bank balance other than above	156.44	93.04	156.88
	Derivative financial instruments	304.14	82.28	202.33
	Receivables			
	- Lease receivables	2,17,289.34	1,68,382.56	2,00,692.50
	Loans	5933.13	6625.61	6,824.81
	Investments	8.80	12.65	10.01
	Other financial assets	2,12,421.92	2,02,278.17	2,24,777.92
	Total financial assets	4,36,652.56	3,77,583.71	4,32,810.93
	Current tax assets (net)	637.42	930.77	637.31
	Property, plant and equipment	13.73	10.96	13.89
	Right to use of Assets	19.44	31.39	22.43
	Other Intangible assets	1.66	0.03	1.65
	Other non-financial assets	13,658.63	7463.16	16,494.03
	Total non-financial assets	14,330.88	8436.31	17,169.30
	Total Assets	4,50,983.44	3,86,020.02	4,49,980.22



Financials – Balance sheet (2/2)

Particulars	Quarter Ended 30 th June, 2022	Quarter Ended 30 th June, 2021	As at 31 st March 2022
LIABILITIES AND EQUITY (INR Crore)			
LIABILITIES			
Financial liabilities			
Derivative financial instruments	917.30	368.79	566.93
Payables			
- Trade payables			
(i) total outstanding dues of micro enterprises and small enterprises			
(ii) total outstanding dues of creditors other than micro enterprises and small enterprises			
- Other payables			
(i) total outstanding dues of micro enterprises and small enterprises	0.35	0.40	1.00
(ii) total outstanding dues of creditors other than micro enterprises and small enterprises	31.45	32.70	23.57
Debt securities	1,96,924.22	1,75,654.65	1,94,174.95
Borrowings (other than debt securities)	1,90,749.83	1,52,692.71	1,94,241.66
Lease Liabilities	20.44	31.84	23.35
Other financial liabilities	19,600.00	19,659.94	19,425.20
Total financial liabilities	4,08,243.59	3,48,441.03	4,08,456.67
Non-financial liabilities			
Current tax liabilities (net)			
Provisions	46.63	29.01	53.57
Deferred tax liabilities (net)			
Other non-financial liabilities	36.08	133.49	473.64
Total non-financial liabilities	82.71	162.50	527.21
Total liabilities	4,08,326.30	3,48,603.53	4,08,983.88
EQUITY			
Equity share capital	13,068.51	13,068.51	13,068.51
Other equity	29,588.63	24,347.98	27,927.83
Total equity	42,657.14	37,416.49	40,996.34
Total Liabilities and Equity	4,50,983.44	3,86,020.02	4,49,980.22

